

DETAILED AGENDA

2025 WVAR Annual Convention

MONDAY, OCTOBER 20th

2 PM to 6 PM—MEC Lobby, Main Floor

Registration Opens

- Collect your Convention materials and pick up your badge! Please remember to **bring your badge** to ALL Convention events!
- Don't forget to **visit Studio 16** as they live-edit magazine-ready headshots! The \$10 sitting fee (plus an additional \$10 match from Studio 16) is being donated back to our WV REALTOR® Relief Fund!

4 PM to 6 PM—MEC Lobby, Main Floor

Trade Show Kickoff Party!

- Start Convention off right! Join us for the opening of the Trade Show, as we share a snack and raise a glass to the vendors and partners who make this event possible!
- Social & Full Attendees received two drink tickets in your badge holder

5:30 PM: Leadership Academy alumni—meet at the MEC Staircase for a group photo

6 PM to 9 PM—Grand Hall Salon B, Ground Floor

Carnival: Welcome Event & RPAC Auction!



Join us in Rio North (aka Salon B) for an evening of food, drink, games & fun! In addition to our typical live auction, your WVRPAC Committee has planned some games of skill AND chance, so be ready to play!

- REALTOR® MEMBERS: if you wish to participate in the auction, please see Emily and Amanda upon entry to be assigned an auction paddle
- ALL ATTENDEES: to play games or participate in the Bucket Auction, find the appropriate MEMBER or NONMEMBER Ticket Tables where you can purchase 10 Tickets for \$25 or 50 Tickets for \$100
- NO CASH, please—digital payments only

2024 & 2025 RPAC Major Investors: back by popular demand, take advantage of your Major Investors VIP Section and private bar!

9 PM to 11 PM—River View Rooftop @ 48 Donley (off-site)

An After-Party with a View! Sponsored by Rate

TUESDAY, OCTOBER 21st

8 AM to 5 PM—MEC Lobby, Main Floor

Registration is Open

8 AM to 5 PM—MEC Lobby, Main Floor

Trade Show is Open

8:30 AM to 11 AM—Grand Hall Salon A, Ground Floor

Member Breakfast & Keynote Address by Greg Hrabcak

7:30 AM—Breakfast buffet will open; come early, grab a plate, and **be seated by 8:30** as we kick off the morning together! After opening remarks and a welcome from our Platinum Sponsor, **WesBanco**, we'll hear from our keynote speaker, **Gregory Hrabcak**, 2025 President of the REALTORS® Relief Foundation.

We will also have the pleasure of addresses from 2025 NAR Regional Vice President (Region 3) **Dee Dee Miller** & 2025 NAR President **Kevin Sears**.

Thank you to Platinum Sponsor, **WesBanco**, for sponsoring this event!

Following the keynote, we'll move into our annual Membership Meeting.



GREGORY J. HRABCAK • 2025 President, REALTORS® Relief Fund

Greg Hrabcak, CCIM, has built a distinguished career in commercial real estate, representing clients such as Kroger, UPS, and Five Guys. A past president of both the Columbus Board of Realtors and the Ohio Association of Realtors, he has held numerous leadership roles at the local, state, and national levels. Greg was elected Treasurer of the National Association of Realtors for 2023–2024 and now serves as the 2025–2026 President of the REALTORS® Relief Foundation, which provides disaster relief to communities nationwide. Over his career, he has received multiple professional honors, including induction into the RPAC Hall of Fame and recognition for excellence in commercial real estate.

11 AM to 12:30 PM**Business Break & Lunch on Own**

Be sure to visit one of our Restaurant Partners and show your Convention badge to receive an exclusive discount! Our Restaurant Partner map is in your swag bag.

The hotel restaurant will also be offering a southwest-themed lunch buffet for \$25/person.

12:30 PM to 4 PM—Continuing Education**Salesperson Session—Grand Ballroom EFGH, Main Floor**

Join our very own Mark Mansour for “Code of Ethics Third Triennial.” This course DOES satisfy your Cycle 8 Code of Ethics Training requirement!

Broker Session—Grand Ballroom ABC, Main Floor

“Broker Supervision: Duties, Challenges & More,” with Instructor Rob Plume, WV Real Estate Commission.

**ROBERT PLUME •
CE Instructor & Sr. Investigator/Auditor, WVREC**

Rob, originally from Ohio, moved to Arizona after graduating from Penn State to enjoy the sunshine and desert lifestyle. He was a licensed REALTOR for 12 years, gaining experience in property management, first-time homebuyer assistance, and luxury home sales. Seeking to be near water again, he relocated to Florida and worked as a Mortgage Banker/Loan Officer. Missing the mountains, he returned to Appalachia and made Charleston his permanent home.

Since 2022, Rob has brought his extensive real estate experience, knowledge, and professionalism to the West Virginia Real Estate Commission. When he's not traveling across West Virginia conducting audits, investigating complaints, presenting to local boards, or teaching CE, he enjoys hiking and teaching yoga.

**MARK MANSOUR •
CE Instructor & Broker, Old Colony**

Mark Mansour is the Broker of Old Colony Company in WV, OH, KY, and PA, overseeing more than 200 REALTORS® across eight offices. A REALTOR® since 1999, he has served as 2012 WVAR President, multiple-term Treasurer, and held leadership roles at local boards for over 20 years. He represented the region nationally as NAR Regional Vice President in 2018 and served on numerous NAR committees, including Professional Standards and Risk Management. Mark was named REALTOR® of the Year by both HBOR (2006) and WVAR (2012). He has instructed over 13,000 REALTORS® on ethics, license law, and professional standards across multiple states.

6 PM to 7 PM—MEC Foyer, Ground Floor**Pre-Installation Reception**

Don your masks and kick off Installation evening! Enjoy drinks, light bites, and lively conversation with fellow REALTORS® as we set the stage for a night of celebration.

7 PM to 9:30 PM—Grand Hall Salon A, Ground Floor**2026 WVAR Installation & Awards Dinner**

Celebrate the incoming 2026 WVAR Leadership and honor the achievements of this year's most outstanding REALTORS® at our elegant, masquerade-themed dinner. Toast to a successful year ahead and revel in an evening of recognition, camaraderie, and celebration.

****Attendees are kindly reminded to place their meal cards from their badge holders on the table for service.**

Our sincere thanks to Platinum Sponsor, **Huntington Bank**, for their generous support!



WEDNESDAY, OCTOBER 21nd

7:30 AM to 9 AM—MEC Lobby (Rear), Main Floor
Continental Breakfast Pickup

8 AM to 12 PM—MEC Lobby, Main Floor
Trade Show Open

9 AM to 12:30 PM—Grand Ballroom EFGH, Main Floor

Continuing Education with Kimberly Allard of *Dynamic Directions*

“Risk, Rules & Realities: Navigating Post-Settlement Real Estate Practices, Private Listings, Data Safety, and Ethics”

KIMBERLY ALLARD • CE Instructor, *Dynamic Directions*

Kimberly Allard is the Broker/Owner of Century 21 Professionals in Braintree MA and a faculty member at Dynamic Directions with Adorna Carroll. She has been licensed since 1998. She travels nationally to present on leadership, DOJ issues in real estate, and much more. Kimberly is approved to teach real estate continuing education in MA and was appointed in 2016 by the Governor to serve as a commissioner for the Board of Real Estate Brokers and Salespersons for the Division of Occupational Licensure for the Commonwealth of MA through 2022. She is an approved REBAC and REBI trainer, She is a certified RPR and NAR’s ethics and REALTOR® safety courses. She has her ABR, CBR, C2EX, CFS, CRS, E-PRO, GREEN, GRI, HFR, LMC, PSA, RENE, SRS, AHWD, ITI, WCR professional real estate designations and serves as an Ombudsman for her Local Association of REALTORS®.



Thank you to our 2025 Convention Sponsors!



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